



KOMPANION BANK

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KYRGYZ REPUBLIC



MISSION

TO BE THE LEADING COMMUNITY DEVELOPMENT FINANCIAL INSTITUTION IN
CENTRAL ASIA.



KOMPANION GOALS:



\$73,880 MLN
LOAN PORTFOLIO

30

**AGRONOMISTS
& LIVESTOCK SPECIALISTS**



- Foster the growth of small businesses and promote social entrepreneurship
- Help customers build healthy, financially stable communities
- Promote natural resources conservation and good management practices to our customers and communities
- Measure success based on impact evaluation
- Lead social enterprise innovation in Central Asia



97,000
ACTIVE CLIENTS



110
DEPARTMENTS



6 YEARS

14,800

INITIATIVE TRAININGS

35,400

HOUSEHOLDS

850 VILLAGES

THE MAIN REASONS FOR CREATING THE TECHNICAL SUPPORT UNION (2010)

KYRGYZSTAN



32% GDP COMES FROM
AGRICULTURE



2\3 KOMPANION'S CLIENTS
ARE INVOLVED IN AGRICULTURE



60% OF RURAL POPULATION
HAS LOW-PRODUCTIVITY COWS



65% OF ARABLE LAND
IS ON THE VERGE
OF DEGRADATION



36% OF HOUSEHOLDS
ARE FOOD INSECURE



51% OF THE RURAL POPULATION
HAS NO ACCESS
TO AGRONOMIC SUPPORT



WHAT WE DO:

Knowledge

Loans

Skills

DEVELOPMENT INITIATIVES = FARMERS FIELD SCHOOL

«ECO-GARDEN»

1



«LIVESTOCK MANAGEMENT»

2



KOMPANION'S DEVELOPMENT SERVICES

«SMART INVESTMENTS»



Developing and implementing 30 business plans

2012-2016

Market price information database

12 400

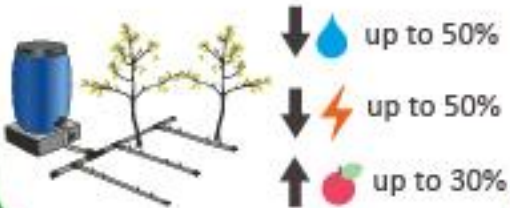


Free agronomic and veterinary consultations

HOW WE DO:

SMART GREEN INVESTMENT

Business plans "Drip irrigation system"
Investment=200\$; Benefit/saving=500\$



LOANS+ Free agronomic and veterinary consultations



THE APPLE FESTIVAL



«Go forward, village!»
7 mini - festivals,
1350 hhs

"GREEN" DEVELOPMENT PACKAGES

**IMPROVE BREEDS (PRODUCTIVITY)
OF ANIMALS**

5,631 CLIENTS



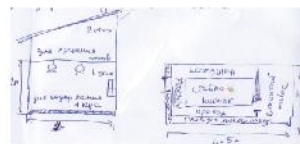
IMPROVEMENT OF THE HOUSE

3,762 CLIENTS



WARM BARN

3,686 CLIENTS



PLANT A NEW ORCHARD

2,505 CLIENTS



PROTECT YOUR GARDEN

974 CLIENTS



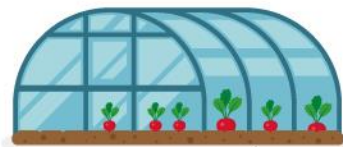
CELLAR CONSTRUCTION

574 CLIENTS



GREENHOUSE

319 CLIENTS



**DRIP IRRIGATION
SYSTEM**

39 CLIENTS



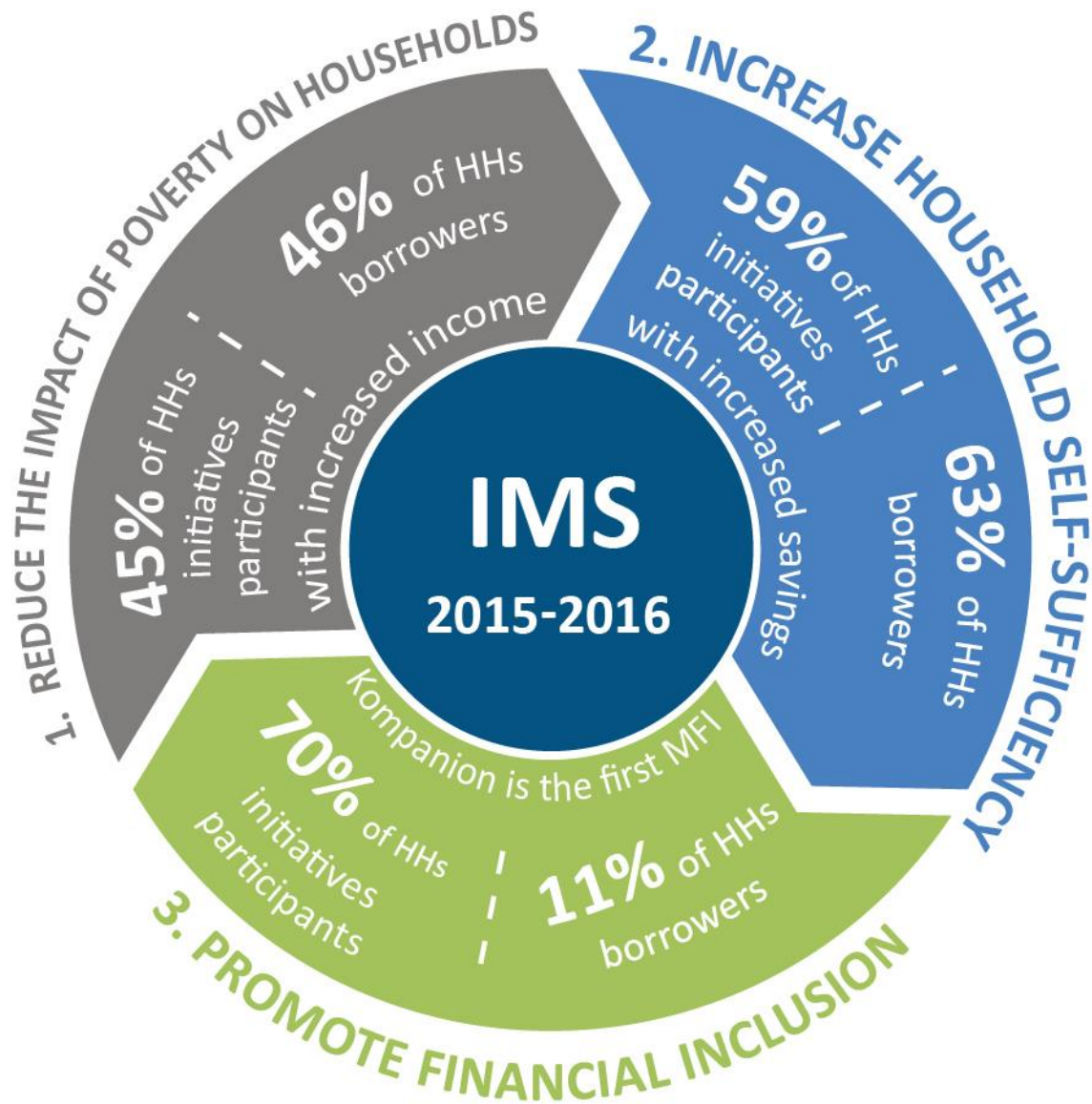
Total: 17,490 (20%)

CHOOSE YOUR FUTURE!



CHANGE IN HH's NUMBER THAT PREPARING OR USING COMPOST	↑ 27%
CHANGE IN HH's NUMBER THAT USING "BENEFICIAL INSECTS"	↑ 10%
CHANGE IN HH's NUMBER THAT RECYCLING/RE-USING PLASTIC WASTE	↓ 7%
CHANGE IN HH's NUMBER THAT USING CHEMICAL PREPARATIONS	↓ 6%

ACHIEVING THE STRATEGIC GOALS OF THE BANK





Thank you!