



MFC support to national networks

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Since 1997, MFC has been providing comprehensive support to networks

Study visits

Capacity building in
services for
members:

*Training of trainers
*Training of assessors

Institutional
Development

Financial
institution
management and

Assessments

Client protection

Access to funding

Financial
education

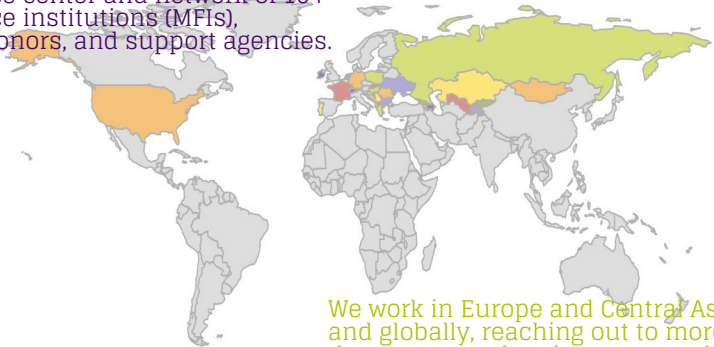
Strategic planing

Social Performance
Managemenet

MFC – leading regional network with global outreach



Microfinance Centre is a leading regional microfinance center and network of 104 microfinance institutions (MFIs), investors, donors, and support agencies.



We work in Europe and Central Asia, and globally, reaching out to more than 1 000 000 low-income people.

MFC support to national networks



Our Mission

is to contribute to poverty reduction and the development of human potential by promoting a socially-oriented and sustainable microfinance sector that provides adequate financial and non-financial services to a large numbers of poor families and micro-entrepreneurs

Our Partners



Institutional development



Study visits

MFC regularly hosts 2-3 day study visits of other networks, sharing its experience of work with a variety of stakeholders and its business model. Staff responsible for every programmatic area takes participants for deep dive into reasons for success.

Institutional assessments

MFC regularly hosts 2-3 day study visits of other networks, sharing its experience of work with a variety of stakeholders and its business model. Staff responsible for every programmatic area takes participants for deep dive into reasons for success.

Partners

AMFOK, Kazakhstan, MFA Yemen



Association's strategic planning



Strategic planning

The 3-5 day process of strategy development is based on the feedback provided by members, which feeds in the SWOT analysis (association's strengths and weaknesses, opportunities and threats). The strategy builds on identified strategic pillars of an association, and is described by balanced scorecard: a set of measurable strategic activities, which allows for development of straightforward and easy to monitor plan of strategy implementation. The process is driven by the management and board of the association - the role of MFC is to facilitate the process and provide necessary expertise. This participatory approach proved to be effective in developing the strategy that is really implemented instead of being a dust collector.



Partners

AMA, Afghanistan,
AMFI, Kyrgyzstan,
AMFOK, Kazakhstan,
NAMOCU, Uzbekistan,
AMFOT, Tajikistan

Access to funding



Access to EU funding

European Union is one of the biggest donors in the world. MFC trains and supports associations in EU proposal writing, as well as provides training in EU funded project management, financial management and reporting. Eventually, MFC serves as a required partner coming from EU countries.



Partners

AMFA, Azerbaijan, AMFOK, Kazakhstan, NAMI, Uzbekistan



Capacity building: financial services delivery



MFC trains an association to deliver services to its members in the following areas:

Credit Management

Training for MFI's Loan
Officers. Clients' Business and
Loan Analysis
Delinquency Management for
MFIs
Essentials of Rural and
Agricultural Microfinance

Risk Management

Credit Scoring
Financial Risk Management
in MFIs
Risk Management

Financial Management and Accounting

Business Planning and
Financial Modeling for
MFIs (Mikrofin)

Financial Analysis for MFIs

Fundamentals of
Accounting for Managers of
MFIs

Internal Control and Audit

Investment Readiness

Management and Governance

Strategic planning
Effective HR Management in
MFIs
Staff Incentive Systems for
MFIs
Making Microfinance Work:
Managing for Improved
Performance

Marketing

Strategic Marketing for MFIs
Impact assessment and market
research
New Product Development for
MFIs
Customer Service for MFIs

Capacity building: Client Protection & SPM



MFC trains an association to deliver services to its members in the following areas:

Training of Client Protection Assessors

MFC staff is certified in Smart Client Protection Assessment methodology by the Smart Campaign. As lead assessors, our staff provides training and mentoring to candidates for assessors.

Social Performance Management

Introduction to Social Performance Management and Client Protection Workshop in social goals development and SPM system set up

Social Performance Assessments for Responsible Finance

MFC trains association's staff to deliver SP assessments of their members in line with Universal Standards for Social Performance Management and gender indicators. The exercise serves perfectly as preparation to social audit.



Partners

AMFA, Azerbaijan; AMFOT, Tajikistan; MCPI, the Philippines; Sanabel, MENA, AMFIE, Ethiopia, AMIR, Rwanda, APSFD-IC, Ivory Coast, CAM, China, CMF, Nepal, MFIN, India, NAMMS, Russia, Sharakeh, Palestine, TAMFI, Tanzania

Capacity building: Client Protection & SPM



The Training of Trainers in financial education training

MFC equips trainers coming from NGOs and MFIs in knowledge and skills to deliver workshops for microfinance clients and general population in financial education. The content covers: family budget management, financial planning, emergency fund management, saving and credit products, debt management, remittances and more.

The Training of Counselors in financial education

This training targets MFIs' field staff, who works with the clients on daily basis. The training equips them in skills to deliver 10-30 minutes consultations on financial education to clients.

Benefits

For clients:

improved cash flows
overindebtedness prevention
assets building

For Financial Institutions:

increased portfolio quality
lower delinquency
addressed reputation risk
increased loyalty of clients

Partners

AMFA, Azerbaijan;
AMFOT, Tajikistan; NAMI,
Uzbekistan, Association
of Credit Unions, Ukraine,
RMC, Bielarus, RMC,
Russia, Association of
Citizen Advisory Buroes,
Poland



Contact us!



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